

Bachem. Leading beyond peptides



BACHEM POSTS SHARP RISE IN PROFITS IN THE FIRST HALF OF 2006

- SALES GROWTH OF 16.3% IN CHF AND 14.4% IN LOCAL CURRENCIES
- OPERATING PROFIT AND NET PROFIT UP 40%
- BUSINESS IN EUROPE ENJOYS NEW IMPETUS
- SALES EXPECTATIONS FOR THE SECOND HALF OF 2006 ABOVE THE RECORD PERFORMANCE OF THE PREVIOUS YEAR

KEY FIGURES

	CHF m	CHF m	Change in CHF	
Sales	82.1	70.6	+16.3%	
Operating income	29.2	20.9	+40.2%	
Operating income in % of sales	35.6%	29.5%		
Net income (in CHF m)	22.9	16.3	+40.7%	
Net income in % of sales	27.9%	23.1%		
Basic earnings per share in CHF	1.74	1.24		

^{*}restated

Bubendorf, Switzerland, August 18, 2006

In the first half of 2006, the sales of the Bachem Group (SWX: BANB) grew by 16.3% in CHF and by 14.4% in local currencies to reach CHF 82.1 million (1st half of 2005: CHF 70.6 million). This sharp increase confirms the sustained dynamic growth of the Bachem business as anticipated.

In geographic terms, the marked growth of 20.2% in CHF or 20.0% in local currencies in Europe indicates that this market is also reviving. By contrast, a growth of only 8.2% in CHF or 3.2% in local currencies was posted in the USA. Bachem is operating at the limits of its capacity there, but with the startup of the new production unit in the second half of 2006 it will begin to exploit new market opportunities.

Trends in the most important business areas

The active ingredients business again proved to be the growth driver. With a sales growth of 19.4% in CHF or 17.9% in local currencies, half-year sales reached CHF 63.4 million. The main contribution to the increase in the active ingredients business came from new chemical entities (NCEs), whose growth at 81.0% in CHF or 74.2% in local currencies was substantially above average. This significant increase was achieved thanks to various approval decisions for products from the company's customers, new contractual agreements and other positive influences. A sustained increase in demand was also reported for the range of finished dosage forms, sterile formulations of NCEs for clinical trial supplies.

In the case of generics, the peptides continued their dynamic development with a marked sales increase, whereas the non-peptidic generics showed a slight decline in sales. Overall, the growth of generics amounted to 7.7% in CHF or 7.1% in local currencies.

Sales of research chemicals likewise showed a very gratifying development in the first half of 2006 and rose by 6.8% in CHF or 4.1% in local currencies. While the catalogue business remained stable, Bachem was very successful with its custom synthesis business. Reinforced efforts in the market helped to boost the market position of the company in this field.

Marked improvement in performance

The operating profit for the first six months of 2006 was significantly increased as compared to the same period last year, growing by CHF 8.4 million or 40.2% to CHF 29.2 million. The operating margin improved by 6.1 percentage points from 29.5% to 35.6%. This development was supported by changes in the product mix in favor of higher-value specialties. To ensure delivery capability for the anticipated increase in demand during the second half of 2006 and in 2007, substantial production was carried out in advance, so that the change in the inventory of semi-finished and finished products amounted to CHF 9.1 million. This relates almost entirely to work in progress in the areas of NCEs and generics. Material costs fell in relation to sales from 22.0% to 16.1% and amounted to CHF 13.2 million.

The number of employees was increased by 33 full-time positions to a total of 573. Twenty-three of the newly created positions were in the USA, while the head count in Switzerland was increased by 10 full-time positions. Staff cost amounted to CHF 30.1 million and herewith decreased as a percentage of sales from 38.6% to 37.6%. Bachem continues to focus on its proven sites and is expanding these further in line with the growth in demand.

A disproportionate increase in other operating expenses from 14.7% to 16.2% of sales was reported. A particular factor in this disproportionate increase was the greater expenditure in the areas of administration, supplies and utilities, as well as safety and waste disposal. But these higher costs are also related to the advance production carried out for the expected sales in the second half of the year and the coming year.

Strong investment activity led to an increase in depreciation by CHF 0.7 million. But depreciation developed almost in proportion to sales and amounts to 5.8% of sales. The EBITDA margin likewise increased significantly to 41.4% in view of the gratifying developments. The EBITDA amounted to CHF 34.0 million compared with CHF 24.9 million in the same period last year.

In keeping with the marked improvement in the operating profit, net profit rose by 40.7% to CHF 22.9 million. The net profit margin thus amounted to 27.9%. The net profit includes the net financial performance of CHF 1.2 million. At 23.7%, the tax rate is slightly lower than in the same period last year. Tax expenditure thus amounted to CHF 7.1 million.

Cash flow and investments

The cash flow from operating activities improved over the same period last year from CHF 10.9 million to CHF 13.1 million. Net current assets increased by CHF 16.6 million. This includes increases in the inventory by CHF 11.8 million and in trade receivables by CHF 7.4 million, as well as the change in the other net current assets.

Investments in tangible assets amounted to CHF 13.0 million in the first six months. Bachem completed the expansion of production capacity in the USA by the middle of the year. Total investment amounted to USD 10 million (CHF 12.5 million), of which USD 5.3 million (CHF 6.6 million). occurred in the first six months of 2006. With the new production unit, production capacity at this site for pharmaceutical peptide active substances is increased by 40 percent. This should cover the growing demand in North America. The new production unit meets all the requirements of the American regulatory authorities (FDA)

for manufacture according to cGMP principles. The other investments in tangible assets primarily relate to the site at Bubendorf as part of the ongoing expansion of capacity.

In May 2006, a dividend of CHF 1.50 per share, or a total of CHF 19.8 million, was paid out, in accordance with the decision of the Annual General Meeting. The decrease in cash and cash equivalents according to the definition in cash flow amounted to a total of CHF 23.0 million down to CHF 53.3 million. The net cash position on 30 June 2006, including securities and other short-term financial assets amounts to CHF 112.2 million compared with CHF 134.0 million at the end of 2005.

Outlook

For the second half of 2006. Bachem expects a sustained and lively growth in the business, which is also likely to continue in 2007. The additional production capacity available in the USA as from July and the prospects for stronger expansion in the European market indicate that, along with the continuing high level of purchase orders, the record performance from the second half of 2005 will be surpassed in the second half of 2006. Subject to unforeseen developments, Bachem assumes markedly higher sales growth and a disproportionate increase in the EBIT for the year as a whole compared with the previous year.

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

Consolidated Income Statements (unaudited)

	Notes	First half-year 2006 000 CHF	First half-year 2005* 000 CHF	
Sales	5/6	82 125	70 638	
Other Income		7	26	
Cost of materials		-13 198	-15 513	
Changes in inventories		9 146	7 329	
Staff cost	1	-30 848	-27 258	
Depreciation and amortization		-4 725	-4 015	
General administration and other operating expenses		-13 267	-10 353	
Operating income		29 240	20 854	
Result from associates and joint ventures	1	-422	-1 289	
Financial income, net		1 225	2 022	
Income before taxes		30 043	21 587	
Income taxes		-7 132	-5 301	
Net income**		22 911	16 286	
Basic earnings per share (CHF)		1.74	1.24	
Diluted earnings per share (CHF)		1.74	1.23	

^{*}restated (refer to note 1)

^{**}net income completely attributable to the equity holders of the Company

Consolidated Balance Sheets (unaudited)

Assets	Notes	June 30, 2006 000 CHF	December 31, 2005* 000 CHF	
Cash and cash equivalents		53 325	76 351	
Marketable securities		58 939	47 685	
Other financial assets		0	10 000	
Trade and other receivables		41 480	34 116	
Current tax assets		3 991	1 646	
Inventories		86 044	74 294	
Total current assets		243 779	244 092	
Property, plant and equipment		147 992	141 530	
Intangible assets		15 027	15 092	
Associates and joint ventures	1	2 819	3 241	
Deferred tax assets		5 091	4 963	
Total non-current assets		170 929	164 826	
Total assets		414 708	408 918	
1.1.190				
Liabilities and equity		40.000	0.550	
Trade payables		13 090	8 559	
Other current liabilities		7 414	4 957	
Current tax liabilities		1 723	1 922	
Provisions		198	243	
Total current liabilities		22 425	15 681	
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Defined benefit plan liability	1	5 782	6 138	
Deferred tax liabilities		23 892	22 199	
Toal non-current liabilities		29 674	28 337	
Total liabilities		52 099	44 018	
Share capital		680	680	
Retained earnings		301 309	298 190	
Share premium		88 418	88 018	
Own shares		-15 919	-15 930	
Fair value reserves		3 506	5 002	
Cumulative translation differences		-15 385	-11 060	
Total capital and reserves attributable to the equity holders of the Company		362 609	364 900	
Total liabilities and equity		414 708	408 918	
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^{*}restated (refer to note 1)

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

Consolidated Cash Flow Statements (unaudited)

	Notes	First half-year 2006 000 CHF	First half-year 2005* 000 CHF	
Cash flow from operating activities				
Net income		22 911	16 286	
Adjustments for:				
Taxes		7 132	5 301	
Depreciation and amortization		4 725	4 015	
Financial income, net		-1 225	-2 022	
Result from associates and joint ventures	1	422	1 289	
Share-based payments		400	536	
Income taxes paid		-8 332	-1 421	
Change in net current assets		-16 627	-10 882	
Other non-cash items		3 720	-2 192	
Cash flow from operating activities		13 126	10 910	
Cash flow used for investing activities				
Investments in property, plant and equipment		-12 729	-7 581	
Investments in intangible assets		-283	-219	
Repayments of financial assets		10 000	0	
Purchases of marketable securities		-18 995	-15 182	
Sales and repayments of marketable securities		5 783	7 248	
Interest received		1 087	421	
Dividend received		378	366	
Other financial receipts		86	107	
Other financial expenses		-1 168	-298	
Cash flow used for investing activities		-15 841	-15 138	
Cash flow used for financing activities				
Additions own shares		0	-2 301	
Disposals own shares		0	1 907	
Dividend paid	4	-19 781	-15 849	
Cash flow used for financing activities		-19 781	-16 243	
Net effect of currency translation on cash and cash equivalents		-530	959	
Net change in cash and cash equivalents		-23 026	-19 512	
•				
Cash and cash equivalents at the beginning of the year		76 351	93 281	
Cash and cash equivalents at the end of the half-year		53 325	73 769	
Net change in cash and cash equivalents		-23 026	-19 512	
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^{*}restated (refer to note 1)

Consolidated Statement of Recognized Income and Expense (unaudited)

653 4 641	
157 -398	
325 5 794	
821 10 037	
911 16 286	
090 26 323	
2	157 -398 4 325 5 794 5 821 10 037 2 911 16 286

^{*}restated (refer to note 1)

^{**}completely attributable to the equity holders of the Company

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

Consolidated Statements of Changes in Equity (unaudited)

	Share capital 000 CHF	Retained earnings 000 CHF	Share premium 000 CHF	Own shares 000 CHF		Deferred taxes on fair value reserves 000 CHF	Cumulative translation differences 000 CHF	Total 2006 000 CHF	
Balance January 1, 2006	680	298 190	88 018	-15 930	5 446	-444	-11 060	364 900	
Total recognized income and expense	0	22 911	0	0	-1 653	157	-4 325	17 090	
Dividend paid		-19 781						-19 781	
Share-based payments		-11	400	11				400	
Balance June 30, 2006	680	301 309	88 418	-15 919	3 793	-287	-15 385	362 609	
	Share capital 000 CHF	Retained earnings 000 CHF	Share premium 000 CHF	Own shares 000 CHF		Deferred taxes on fair value reserves 000 CHF	Cumulative translation differences 000 CHF	Total 2005 000 CHF	
Balance January 1, 2005	680	279 711	87 217	-14 814	-1 193	109	-17 890	333 820	
Effect of IAS 19 revised		-4 652						-4 652	
Deferred taxes on IAS 19 revised		824						824	
Restated Balance January 1, 2005	680	275 883	87 217	-14 814	-1 193	109	-17 890	329 992	
Total recognized income and expense	0	16 286	0	0	4 641	-398	5 794	26 323	
Dividend paid		-15 849						-15 849	
Transactions with own shares		423		-394				29	
Share-based payments			536					536	
Balance June 30, 2005	680	276 743	87 753	-15 208	3 448	-289	-12 096	341 031	

SELECTED EXPLANATORY NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

1. Accounting policies

Principles of consolidation

These condensed interim financial statements comprise the unaudited interim consolidated financial statements of Bachem Holding Ltd., a company registered in Switzerland, and its subsidiaries for the six-month period ended June 30, 2006. They were prepared in accordance with the International Accounting Standard 34 (IAS 34) Interim Financial Reporting. These interim financial statements should be read in conjunction with the Consolidated Financial Statements for the year ended December 31, 2005, as they provide an update of previously reported information. They were approved by the Board of Directors on August 15, 2006.

Changes in accounting policies

There were several revised and one new International Financial Reporting Standard (IFRS) that became effective from January 1, 2006. The most important effects of these changes will be described in the following section. Otherwise, the accounting policies used are consistent with

those used in the annual financial statements 2005. Where necessary, the comparatives have been restated, reclassified or extended from the previously reported interim results to take into account any changes in accounting policies and presentational changes made in the annual financial statements or in these interim financial statements.

Disclosure of changes in accounting policies with effect on the current period or any prior period

IAS 19 - Employee benefits (revised)

As from January 1, 2006 Bachem adopts the amendments of IAS 19 revised to recognize actuarial gains and losses. The alternative recognition allows to recognize actuarial gains and losses resulting from experience adjustments or the effects of changes in actuarial assumptions directly in equity and to disclose them accordingly in the Statement of Recognized Income and Expense (SORIE). So far, the actuarial gains and losses were charged or credited to profit or loss over the remaining service lives of the related employees if they exceeded the corridor of plus or minus 10%. Hence the following restatements were made compared to the previously published figures:

BALANCE SHEET	January 1, 2005 000 CHF	June 30, 2005 000 CHF	December 31, 2005 000 CHF	
Decrease defined benefit plan asset	530	486	521	
Increase deferred tax assets	824	811	1 228	
Decrease deferred tax liabilities	0	0	104	
Increase defined benefit plan liability	4 122	4 054	6 138	
Decrease retained earnings	3 828	3 729	5 327	

INC	OME STATEMENT	First half-year 2005	Second half-year 2005	
Decr	rease staff cost	112	35	
Incre	ease income taxes	13	0	

SELECTED EXPLANATORY NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

Associates and Joint Ventures

As per December 31, 2005 the investment in Polyphor AG was reclassified from other financial assets to investments in associates and joint ventures and the equity method applied. Compared to the published financial statements as per June 30, 2005 the following restatements were made:

	June 30, 2005 000 CHF	
Balance Sheet		
Decrease other financial assets	6 500	
Increase associates and joint ventures	2 454	
Decrease deferred tax liabilities	344	
Decrease retained earnings	3 702	
Income Statement	First half-year 2005	
Increase loss from associates and joint ventures	446	
Decrease income taxes	38	

The performed restatements that were caused by changes in accounting policies result in a decrease in basic earnings per share (EPS) of CHF 0.02 and in diluted earnings per share of CHF 0.03 compared to the published interim financial statements as of June 30, 2005.

2. Foreign exchange rates

ince sheet d-end rates		tatement e rates		
December 31, 2005	June 30, 2006	First half-year 2005	First half-year 2006	
CHF	CHF	CHF	CHF	
1.32	1.23	1.20	1.28	1 USD
1.56	1.57	1.55	1.56	1 EUR
2 27	2.26	2.26	2.28	1 GBP

3. Seasonality

The operating profit is subject to fluctuations having no seasonal origin.

4. Dividend payment

On May 16, 2006 a dividend of CHF 1.50 per share was paid. The total amount of dividend paid was CHF 19 781 000.

5. Segment information (region)

		Eur	Europe North America		Eliminations		Consolidated values			
	Primary segment information based on the location of assets	First half-year 2006 000 CHF	First half-year 2005 000 CHF	First half-year 2006 000 CHF	First half-year 2005 000 CHF	First half-year 2006 000 CHF	First half-year 2005 000 CHF	First half-year 2006 000 CHF	First half-year 2005* 000 CHF	
	Sales third parties	56 954	47 376	25 171	23 262					
	Sales intercompany	9 378	11 527	1 576	866	-10 954	-12 393			
	Total Sales	66 332	58 903	26 747	24 128	-10 954	-12 393	82 125	70 638	
	Operating income	26 003	19 565	3 778	2 221	-541	-932	29 240	20 854	

^{*}restated (refer to note 1)

6. Segment information (business segments)

	First half-year 2006 000 CHF	First half-vear I	First half-vear	First half-vear	Cha	nges
		2005	2006 %	2005	in CHF %	in LC %
Research chemicals (incl. custom synthesis)	18 703	17 509	22.8%	24.8%	6.8%	4.1%
Active pharmaceutica Ingredients (APIs)	63 422	53 129	77.2%	75.2%	19.4%	17.9%
Total Sales	82 125	70 638	100.0%	100.0%	16.3%	14.4%

7. Contingent liabilities and other commitments

In the first half-year 2006 Bachem has committed to take a further stake of CHF 2 000 000 in Pevion Biotech AG. Thus the total commitment amounts to CHF 4 000 0000 as per June 30, 2006.

In 2005 Bachem California Inc. was sued. There are still no concrete demands of the plaintiff such that to date it is not possible to quantify any potential risk.

8. Events after the Balance Sheet Date

There have been no material events after the balance sheet date.

Bachem is an independent, technology-based company specializing in the production of innovative biochemicals for research purposes and pharmaceutical compounds for pharma and biotech industries as well as in the development of optimized manufacturing processes. With headquarters in Switzerland and affiliates in Europe and the US, Bachem works on a global scale and holds a leading position in its field.

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