

HALF-YEAR REPORT



EXPERIENCE FOR THE FUTURE

Bachem is a leading, innovationdriven company specializing in the development and manufacture of peptides and oligonucleotides. The company, which has 50 years of experience and expertise, provides products for research, clinical development, and commercial application to pharmaceutical and biotechnology companies worldwide and offers a comprehensive range of services. Bachem operates internationally with headquarters in Switzerland and locations in Europe, the US and Asia. The company is listed on the SIX Swiss Exchange. For further information, see www.bachem.com.

CHF 234.9 MILLION SALES IN FIRST HALF OF THE YEAR

Slight decline to prior half-year. Large number of development projects.

STRONG GROWTH EXPECTED FOR THE SECOND HALF OF THE YEAR

High demand for peptides and oligonucleotides.

RECOGNITION FOR SUSTAINABILITY

EcoVadis Gold Medal for the entire Bachem Group.

STRATEGIC COLLABORATION IN OLIGONUCLEOTIDES

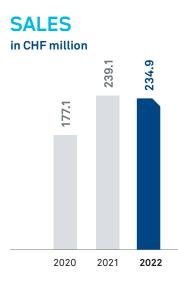
Important milestone in expanding the second business pillar.

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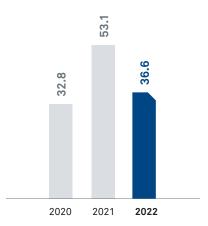
1ST HALF-YEAR 2022 IN BRIEF











			Changes	in
	2022	2021	CHF	LC
Sales (in CHF million)	234.9	239.1	- 1.8%	-3.0%
EBITDA (in CHF million)	67.3	75.5	-10.8%	-12.7%
EBITDA margin	28.7%	31.6%		
EBIT (in CHF million)	51.6	61.9	-16.8%	- 18.9%
EBIT margin	22.0%	25.9%		
Net income (in CHF million)	36.6	53.1	-31.1%	
Net income margin	15.6%	22.2%		
Earnings per share (in CHF)	0.50	0.76	-34.6%	
Cash flow from operating activities (in CHF million)	50.7	59.8	-15.2%	
Number of employees (in full-time equivalents)	1 663	1 6391	·····	

¹ Value as per December 31, 2021

COMMENT AND OUTLOOK

The first half of 2022 was characterized by a large number of complex development projects and lower order volumes in the commercial product portfolio. The order situation for the second half is very positive and nonetheless, the demand trend for peptides and oligonucleotides remains high. A significant improvement of sales and profit is expected for 2022 as a whole.

Sales

The Bachem Group (SIX: BANB) achieved sales of CHF 234.9 million in Swiss francs in the first half of 2022 (-1.8% compared to the prior year period). In local currencies, sales declined by 3.0%. Sales for the first half of 2022 were shaped by a large number of complex development projects. Meanwhile, order volumes in the commercial product portfolio were lower due to factors such as delayed market launches of customer products. Given a positive order situation and ongoing high demand for peptides and oligonucleotides, however, Bachem expects significantly stronger sales in the second half.

Profit

Operating income before depreciation and amortization (EBITDA) came to CHF 67.3 million (-10.8% compared to prior year period) in the first half of 2022 while operating income (EBIT) amounted to CHF 51.6 million (-16.8% compared to prior year period). This represents an EBITDA margin of 28.7% (first half-year 2021: 31.6%) and an EBIT margin of 22.0% (first half-year 2021: 25.9%). Net income was CHF 36.6 million (-31.1% compared to prior year period) with a margin of 15.6% (first half-year 2021: 22.2%). A major factor in the lower operating income figures compared to the prior year period was a product mix with a large number of elaborate development projects. High capacity utilization is expected in the second half of the year.

Cost structure

Due to a more elaborate product mix, the Bachem Group was unable to benefit from economies of scale during the period under review. With sales slightly lower and operating expenses higher, gross profit was below the corresponding figure for the previous year. Marketing and sales costs in the first half of the year were CHF 9.0 million (first half-year 2021: CHF 8.5 million), due largely to the resumption of travel after the COVID-19 pandemic, amounting to 3.8% of sales as compared to 3.6% the previous year. As previously stated, the Group undertook increased investments into proprietary process improvements and manufacturing technology. Consequently, research and development costs rose to CHF 2.1 million (first half-year 2021: CHF 1.9 million), equivalent to 0.9% of sales (first half-year 2021: 0.8%). General administrative costs of CHF 8.6 million (first half-year 2021: CHF 8.1 million) were equal to 3.7% of sales (prior year period: 3.4%). These expenses were impacted by a moderate expansion of functions serving a larger organization as well as additional capital tax expense from the capital increase in the second half of 2021.

The financial result for the first half of the year was a net expense of CHF 11.2 million (first half-year 2021: net income of CHF 0.7 million). Foreign exchange effects had a positive impact on the result. Among other factors, the the valuation at the balance sheet date of USD loans granted to subsidiaries by the holding company was significant. The result was a net foreign exchange gain of CHF 1.2 million (first half-year 2021: CHF 1.0 million). Dividends and interest earned from securities amounted to CHF 1.5 million (first half-year 2021: CHF 0.0 million). However, the current stock market climate also resulted in book losses in the amount of CHF 13.5 million (first half-year 2021: CHF 0.0 million). Since the Group has repaid all bank loans as of the balance sheet date, interest expense is no longer relevant for the financial result. Income taxes came to CHF 3.7 million, resulting in a consolidated tax rate of 9.3% (first half-year 2021: CHF 9.5 million, i.e. 15.2%). In the reporting period, the tax authorities made the final assessment of the tax treatment of new tax instruments related to the Swiss tax reform, which were claimed for the years 2020 and 2021. This led to a reduction in tax liabilities of CHF 1.9 million, which was recorded affecting net income.

In the future, expenses will evolve in line with the needs of long-term corporate growth. In particular, there will be disproportionate investment in research and development to further expand Bachem's technology lead.

Macroeconomic environment

Ensuring smooth business operations requires significant attention given the current macroeconomic environment. Significant risk factors include inflation, supply chain and energy security. In the first half of 2022 risk management efforts were successful at Bachem. A number of customer contracts were updated to reflect higher energy and raw material prices. Capacity expansion projects, by contrast, benefit from long-term supply contracts with stable prices. Shortages in the global supply chain are being compensated through active project management, but remain a risk factor with view to specialized plant material and solvents. Subject to an acute shortage situation in Switzerland, the supply of electricity, gas and oil for production remains secure. An internal task force has been established to prepare for a possible electricity shortage in Switzerland.

Sales by product category

The Commercial API category recorded sales of CHF 131.0 million (first half-year 2021: CHF 148.2 million, -11.7%) due to lower order quantities, especially of launch-stage customer products. In the CMC Development category, sales came to CHF 79.3 million (first half-year 2021: CHF 68.3 million, +16.2%). The growth in this category reflects an expanded global pipeline of clinical development projects with peptide- and oligonucleotide-based ingredients. The Research & Specialties business amounted to CHF 24.6 million (first half-year 2021: CHF 22.6 million, +8.9%).

Sales by region

In the regional sales breakdown, the Europe/Asia region contributed CHF 142.3 million (first half-year 2021: CHF 116.9 million, +21.7%). The North America region accounted for CHF 92.6 million of sales (first halfyear 2021: CHF 122.2 million, -24.2%). The decline in commercial orders most heavily impacted the North America sales region.

Capacity expansion

Capital investments of CHF 38.7 million across all sites were undertaken in the first half of 2022. Investments are on track, with the major portion of capital expenditures scheduled to occur in the second half of 2022. Bachem began construction of the world's most advanced peptide and oligonucleotide production plant in 2021. The facility is scheduled to open in 2024. A total of CHF 220 million from the start of the project is budgeted for the first phase. Bachem AG acquired Ingro Immobilien AG with Breiten Immobilien AG effective April 25, 2022, and is now the owner of the respective land and formerly leased office buildings in Bubendorf. The search for a third location in Switzerland for longterm capacity expansion is at an advanced stage.

Peptides update

Bachem sees sustained high demand for services and products for peptides as active pharmaceutical ingredients. Positive study data on the use of peptides to treat diabetes, obesity, and eye complaints are indicators of this industry trend.

Oligonucleotides update

The expansion of the oligonucleotide business is proceeding according to plan. The goal of CHF 100 million in sales in the oligonucleotide business is expected to be reached in 2023. In the period under review, a strategic collaboration was announced with the pharmaceutical concern Lilly for the development and production of medical ingredients based on oligonucleotides, with long-term sales potential of some CHF 100 million annually within seven years.

Sustainability

Bachem was awarded an EcoVadis Gold Medal for sustainability in the first half of 2022. The EcoVadis Gold rating applies to the entire Bachem Group, including the four GMP locations producing active pharmaceutical ingredients according to Good Manufacturing Practice. The rating places Bachem among the top 5% of all companies evaluated by EcoVadis and among the top 2% of companies in the industry. In addition, Bachem has set long-term sustainability goals for the entire Group in the areas of workplace safety and health, diversity and equal opportunity, as well as in terms of energy consumption and greenhouse gas emissions.

Cash flow

Cash flow from operating activities in the first half of 2022 came to CHF 50.7 million (first half-year 2021: CHF 59.8 million). Net working capital increased by CHF 16.7 million (first half-year 2021: increase of CHF 8.9 million). This change was primarily the result of a reduction in trade receivables in the amount of CHF 11.8 million, offset by a growth-related increase in inventories of CHF 34.6 million to ensure future production and timely deliveries to customers. Cash in the amount of CHF 70.6 million (first half-year 2021: CHF 54.5 million) was expended in the course of capacity expansion and for ongoing investments. The acquisition of Ingro Immobilien AG with its attendant land and the formerly leased office buildings in Bubendorf resulted in a net cash outflow of CHF 21.9 million.

A gross total of CHF 51.6 million was distributed as dividends. Cash and cash equivalents declined by CHF 54.7 million during the period under review (first half-year 2021: CHF 3.5 million), resulting in a balance of CHF 34.5 million as of June 30, 2022 (December 31, 2021: CHF 89.2 million).

Equity and liabilities

All non-listed shares of the type "Bachem A" were converted into listed shares of the type "Bachem B" on May 5, 2022, followed by a split of the nominal value at a ratio of 1:5 for all Bachem shares. The new nominal value of each share is CHF 0.01 (formerly CHF 0.05).

The equity ratio on June 30, 2022, was 88.2% (December 31, 2021: 86.3%). As of June 30, 2022, there are no outstanding loan liabilities (December 31, 2021: 20.0 million CHF).

Outlook

For the full year 2022, Bachem expects mid-to-high single-digit growth in Group sales with EBITDA and EBIT margins at levels comparable to the previous year. For the five-year period 2022–2026 Bachem continues to expect average annual sales growth of 15%. Bachem expects an EBITDA margin during this period ahead of 30%. The target of CHF 100 million in sales from the oligonucleotides business is expected to be reached in 2023. Bachem is pursuing an investment program across all sites to expand capacity. The launch of operations for the world's most modern and largest building for peptide and oligonucleotide production in Bubendorf is planned for 2024. A third site in Switzerland is to strengthen the production network by the end of the decade.

CONSOLIDATED INCOME STATEMENT

(Unaudited)

in CHF 1 000	Notes	2022	First half-year 2021
Sales	5	234 883	239 141
Cost of goods sold		-164 102	- 159 071
Gross profit		70 781	80 070
Other income		506	448
Marketing and sales costs		- 8 998	-8547
Research and development costs		-2138	- 1 879
General administrative costs		-8587	- 8 143
Operating income (EBIT)	5	51 564	61 949
Financial income		2 715	957
Financial expenses	7	- 13 924	- 247
Ordinary income before taxes		40 355	62 659
Income taxes	9	-3741	-9537
Net income ¹		36 614	53 122
Earnings per share (CHF) ²	10	0.50	0.76

¹ The net income is completely attributable to the equity holders of the parent.

² There are no options or similar that have a dilutive effect.

CONSOLIDATED BALANCE SHEET

(Unaudited)

in CHF 1000 Note	s June 30, 2022	Dec. 31, 2021
Assets		
Cash and cash equivalents	34 504	89 191
Securities 1	1 267 715	353 165
Trade receivables	95 587	106 492
Other current receivables	6 156	3 994
Prepaid expenses and accrued income	7 059	4 144
Current income tax assets	3 182	4 335
Inventories	309 056	272 350
Total current assets	723 259	833 671
Property, plant and equipment	516 608	445 718
Intangible assets	13 787	13 403
Assets from employer contribution reserve	320	320
Deferred tax assets	6 198	5 384
Total non-current assets	536 913	464 825
Total assets	1 260 172	1 298 496
Liabilities and equity		
Trade payables	24 788	25 030
Other current liabilities	33 667	52 332
Accrued expenses and deferred income	39 747	34 624
Current income tax liabilities	3 431	2 210
Current financial liabilities	8 347	20 364
Total current liabilities	101 980	134 560
Non-current financial liabilities	8 349	499
Deferred tax liabilities	46 856	42 439
Total non-current liabilities	47 205	42 938
Total liabilities	149 185	177 498
Share capital 1	0 738	738
Retained earnings	562 887	552 135
Share premium	583 415	609 597
Own shares	- 517	- 1 169
Cumulative translation differences	- 35 536	- 40 303
Total capital and reserves attributable to the equity holders of the company	1 110 987	1 120 998
Total liabilities and equity	1 260 172	1 298 496

CONSOLIDATED CASH FLOW STATEMENT

(Unaudited)

in CHF 1 000	Notes	First half-year 2022	First half-year 2021
Cash flow from operating activities			
Net income		36 614	53 122
Adjustments for:			
Income taxes	9	3 741	9 537
Depreciation and amortization		15 749	13 526
Financial income	6	- 2 715	- 957
Financial expenses	7	13 924	247
Share based payments		280	502
Loss on sale/scrapping of property, plant and equipment		8	Э
Income taxes paid		- 227	-7 287
Cash flow from operating activities before changes in net working capital		67 374	68 693
Change in trade receivables		11 829	2 280
Change in other current receivables, prepaid expenses and accrued income		-3172	- 474
Change in inventories		-34 616	- 16 736
Change in trade payables		- 314	-3654
Change in other current liabilities, accrued expenses and deferred income		9 587	9 686
Cash flow from operating activities		50 688	59 795
Investments in intangible assets Acquisitions Sales of securities	12 11	- 2 842 - 21 866 72 000	- 1 020 0 0
Other financial payments and proceeds		289	- 68
Cash flow from investing activities		- 20 179	- 54 596
Cash flow from financing activities			
Dividends paid	4	-51620	- 20 490
Increase in financial liabilities		0	35 000
Repayment of financial liabilities	8	- 33 683	- 22 419
Additions of own shares		0	- 898
			- 222
Interest paid		- 58	- 222
Interest paid Cash from financing activities		– 58 – 85 361	
			-9029
Cash from financing activities		- 85 361	- 9 029 294
Cash from financing activities Net effect of currency translation on cash and cash equivalents Net change in cash and cash equivalents		- 85 361 165	- 222 - 9 029 294 - 3 536 23 496
Cash from financing activities Net effect of currency translation on cash and cash equivalents		- 85 361 165 - 54 687	- 9 029 294 - 3 536

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(Unaudited)

2022 in CHF 1 000	Notes	Share capital	Retained earnings	Share premium	Own shares	Cumulative translation differences	Total
Balance at January 1	_	738	552 135	609 597	- 1 169	- 40 303	1 120 998
Net income according to income statement			36 614				36 614
Dividends	4			- 25 810	• ••••••		- 51 620
Offset goodwill	12		- 52				- 52
Transactions with own shares (net of tax)				210	- 210		0
Share based payments				- 582	862		280
Cumulative translation differences					• ••••••	4 767	4 767
Balance at June 30		738	562 887	583 415	- 517	- 35 536	1 110 987

Share based payments Cumulative translation differences				- 196	698	4 830	502 4 830
Transactions with own shares (net of tax)				-35	-865		- 900
Dividends	4		- 22 815	-22675			- 45 490
Net income according to income statement			53 122				53 122
Balance at January 1		700	460 268	59 312	- 1 002	- 43 564	475 714
2021 in CHF 1 000	Notes	Share capital	Retained earnings	Share premium	Own shares	translation differences	Total

As per January 1, goodwill in the amount of CHF 1352 thousand is offset in retained earnings.

SELECTED EXPLANATORY NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS

1 Accounting policies

Principles of consolidation

These consolidated interim financial statements comprise the unaudited consolidated financial statements of Bachem Holding AG, a company registered in Switzerland, and its subsidiaries for the six-month period ended June 30, 2022.

The consolidated interim financial statements were prepared in accordance with Swiss GAAP FER 31 "Complementary recommendation for listed public companies." These consolidated interim financial statements do not include all the information and disclosures contained in the annual consolidated financial statements and should therefore be read in conjunction with the consolidated financial statements for the year ended December 31, 2021, which were prepared in accordance with the Swiss Accounting and Reporting Recommendations (Swiss GAAP FER).

Changes in accounting policies

For the reporting year 2022, no changes in accounting policies became effective. The accounting policies used are consistent with those used in the annual consolidated financial statements 2021.

Approval of the interim financial statements

The consolidated interim financial statements were approved for issue by the Board of Directors of Bachem Holding AG on August 18, 2022.

2 Foreign exchange rates

		ncome statement average rates	Balance sheet period-end rates		
in CHF	First half-year 2022	First half-year 2021	June 30, 2022	Dec. 31, 2021	
USD	0.94	0.91	0.96	0.91	
EUR	1.03	1.09	1.00	1.04	
GBP	1.23	1.26	1.16	1.23	
JPY (100)	0.77	0.84	0.70	0.79	

3 Seasonality

The operating income is subject to fluctuations having no seasonal origin.

4 Dividend distribution

On May 3, 2022, a dividend of CHF 51.6 million, respectively CHF 0.70 per share was distributed for the year 2021 (previous year: CHF 45.5 million, respectively CHF 0.65 per share). Dividend values per share are based on the number of shares after the share split in the ratio of 1:5 (see note 10).

5 Segment information

The presented values are based on the same valuation principles according to Swiss GAAP FER as used for the whole interim financial statements.

Europe/ Asia	North America	Total segments	Corporate and eliminations	Consolidated values
142 255	92 628	234 883	0	234 883
49 434		53 276	- 53 276	0
191 689	96 470	288 159	- 53 276	234 883
44 897	10 147	55 044	- 3 480 ¹	51 564
36 071	2 592	38 663		38 663
		- 15 743	- 6	- 15 749
815 406	197 542	1 012 948	247 224 ²	1 260 172
				1/0 105
	Asia 142 255 49 434 191 689 44 897 36 071 - 12 964 815 406	Asia America 142 255 92 628 49 434 3 842 191 689 96 470 44 897 10 147 36 071 2 592 -12 964 - 2 779 815 406 197 542	Asia America segments 142 255 92 628 234 883 49 434 3 842 53 276 191 689 96 470 288 159 44 897 10 147 55 044 36 071 2 592 38 663 -12 964 -2 779 -15 743 815 406 197 542 1 012 948	Asia America segments eliminations 142 255 92 628 234 883 0 49 434 3 842 53 276 -53 276 191 689 96 470 288 159 -53 276 44 897 10 147 55 044 -3 480 ¹ 36 071 2 592 38 663 0 -12 964 -2 779 -15 743 -6 815 406 197 542 1 012 948 247 224 ²

 $^{\scriptscriptstyle 1}$ The amount corresponds to the operating income from corporate activities.

² The amount consists of corporate assets as for example cash and cash equivalents and loans to Group companies in the total of CHF 724.9 million and of eliminations in the value of CHF –477.7 million.

 $^{\rm s}$ The amount consists of corporate liabilities of CHF 4.6 million and of eliminations in the value of CHF –474.7 million.

in CHF 1 000	Europe/ Asia	North America	Total segments	Corporate and eliminations	Consolidated values
Sales information first half-year 2021					
Sales third parties	116 933	122 208	239 141	0	239 141
Sales intersegment	63 445	3 509	66 954	- 66 954	0
Total sales	180 378	125 717	306 095	- 66 954	239 141
Income information first half-year 2021					
Operating income (EBIT)	48 062	16 894	64 956	- 3 007 ¹	61 949
Other information first half-year 2021					
Additions in property, plant and equipment and	••••••	•••••	••••••••••••••••••		
intangible assets		7 462		0	51 261
Depreciation and amortization	-11 238	-2282	-13 520	-6	- 13 526
Total assets	609 959	176 720	786 679	- 17 729²	768 950
Total liabilities	361 999	69 975	431 974	-150 802 ³	281 172

 $^{\rm 1}$ The amount consists of the operating income from corporate activities of CHF –3.5 million and of eliminations in the value of CHF 0.5 million.

² The amount consists of corporate assets as for example cash and cash equivalents and loans to Group companies in the total of CHF 287.4 million and of eliminations in the value of CHF –305.1 million.

³ The amount consists of corporate liabilities of CHF 151.4 million and of eliminations in the value of CHF -302.2 million.

6 Financial income

in CHF 1 000	First half-year 2022	First half-year 2021
Interest income	5	0
Gains on securities	1 536	0
Other financial income	4	4
Foreign exchange result	1 170	953
Total financial income	2 715	957

7 Financial expenses

in CHF 1 000	First half-year 2022	First half-year 2021
Interest expenses	- 58	-176
Losses on securities	- 13 450	0
Other financial expenses	- 416	- 71
Total financial expenses	- 13 924	- 247

8 Financial liabilities

In the first half of 2022, bank loans brought forward from last year of CHF 20.0 million and loans from the related party Ingro Finanz AG in the amount of CHF 13.5 million, which were taken over in connection with the acquisition of Ingro Immobilien AG (see note 12), were repaid. As of June 30, 2022, the reported financial liabilities therefore consist exclusively of finance lease liabilities.

9 Income taxes

In the reporting period, the tax authorities made the final assessment of the tax treatment of new tax instruments related to the Swiss tax reform, which were claimed for the years 2020 and 2021. This led to a reduction in tax liabilities of CHF 1.9 million, which was recorded affecting net income.

10 Share split

On May 5, 2022, all non-listed shares of the type "Bachem A" (47.47% of share capital) were converted into listed shares of the type "Bachem B", and subsequently the nominal value of all Bachem shares was split in the ratio of 1:5. The par value per share is now CHF 0.01 (previously CHF 0.05).

Earnings per share are calculated based on the shares outstanding after the split. In order to ensure comparability, the previous year's figure has been adjusted accordingly.

11 Securities

in CHF 1 000	June 30, 2022	Dec. 31, 2021
Money market	29 625	101 965
Bonds	192 984	199 618
Shares	45 106	51 582
Total securities	267 715	353 165

The securities consist of direct and indirect investments in marketable, easily realizable securities. They are valued at market values, stock exchange prices, on the balance sheet date.

12 Acquisitions

As of April 25, 2022, Bachem AG has taken over all shares of Ingro Immobilien AG in Hergiswil (NW), Switzerland, including the 100% investment in Breiten Immobilien AG in Bubendorf (BL), Switzerland, from the related party Ingro Finanz AG. Neither Ingro Immobilien AG nor Breiten Immobilien AG had any employees. Before the takeover, Bachem AG rented various properties on the site of Breiten Immobilien AG. Both acquired companies were merged into Bachem AG after the takeover was completed.

The purchase price paid was CHF 23.8 million and the fair value of the net assets acquired amounted to CHF 23.7 million. The main balance sheet items at the time of acquisition are: cash of CHF 1.9 million, receivables of CHF 1.1 million, property, plant and equipment including assets under construction of CHF 44.9 million, currrent liabilities of CHF 8.4 million, loans from the related party Ingro Finanz AG in the amount of CHF 13.5 million and deferred tax liabilities of CHF 2.3 million.

The goodwill from this transaction in the amount of CHF 0.1 million was offset against equity.

The impact of the acquisition on the net income for the reporting period is not material.

The disclosed values are currently provisional and are subject to change.

13 Contingent liabilities and other commitments

There are no material contingent liabilities or other commitments at the balance sheet date.

14 Events after the balance sheet date

There have been no material events after the balance sheet date.

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Forward-looking statements

Forward-looking statements contained herein are qualified in their entirety and are of only limited validity. Investors are cautioned that all forwardlooking statements involve risks and uncertainty. There are certain factors that could cause results to differ materially from those anticipated. This includes as well the timing and strength of new product offerings, pricing strategies of competitors, the Group's ability to continue to receive adequate products from its vendors on acceptable terms, or at all, and to continue to obtain sufficient financing to meet its liquidity needs, and changes in the political, social and regulatory framework in which the Group operates, or in economic or technological trends or conditions, including currency fluctuations, inflation and consumer confidence, on a global, regional or national basis.

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